

David Joel – OnBoarding Officers Tutor

David is a professionally qualified, chartered company director. He is a qualified physicist with 20 years in the defence engineering and technology sectors and 10 years in the services and facilities management sector mostly at board level.

Having worked with a number of defence prime contractors and defence supply chain companies, David spent a number of years in the US, leading a multi-disciplinary team in providing support systems for United States Airforce and Navy aircraft.

Upon return from the US, David took a post as the Managing Director of a newly acquired SME in the defence facilities management sector. This provided significant challenges particularly around dealing with the change and culture issues that characterise a new business acquisition.

Whilst in the facilities management sector, David successfully led a bid team for the privatisation of the Atomic Weapons Establishment – Aldermaston, United Kingdom. This activity presented many political, cultural and people challenges, culminating in a successful bid and subsequent contract award.

In 2001 David qualified with a Diploma in Company Direction from The Institute of Directors. In 2002, David, founded a management and training business. He became a Chartered Director in 2003.

David delivers financial and leadership programmes for both public and private sector organisations (in particular the Ministry of Defence and the Local Government Association).

Current programmes delivered by David are:

- Developing board performance
- Finance for non-financial managers and directors
- Negotiation Skills
- Commercial acumen
- Public speaking and presentations
- Project management principles and practises
- Leadership for directors
- Change management and strategic direction
- Selling Skills

In addition to management development and training, David is the former chairman of the Portsmouth Chamber of Commerce and East Hampshire business group and has recently been appointed as President of the Hampshire Chamber of Commerce and a non-executive director on the National Youth Music Theatre (NYMT) Charity

David has recently become a Director of Apex Studios Ltd ad media company based in Hampshire. In addition is also former member of the Executive Committee and Remuneration Committee for the Portsmouth NHS (Hospital) Trust.