

## Jo Haigh – OnBoarding Officers Tutor

Jo Haigh is the CEO and founder of fds, a corporate boutique house, which has bases in London, Birmingham and Yorkshire.

An experienced dealmaker, Jo specialises in putting together the right deal at the right time and in the right format for growing businesses throughout the country. Since 1989 she has bought and sold approximately 400 companies specialising in owner managed companies in addition to selling three of her own companies and undertaking two personal MBOs.

In the 90s Jo created a specialist director training division, which has been highly successful since inception. She is a regular presenter on corporate governance and mergers and acquisitions for prestigious organisations across the UK and Europe.

Throughout her career Jo has held 40+ non-executive roles and is currently a Non-Executive Director and Chair for number of prestigious companies across England and the Isle of Man.

Over the years Jo has been awarded and acknowledged for her outstanding business achievements and contributions to the organisations she works with. An example of key achievements includes:

- Winner of Non-Exec Director of the Year, IoD Yorkshire & North East Awards
- Nominated for Business Woman of the Year, The Yorkshire Choice Awards
- Finalist in Business Services category, First Women Awards
- Winner of Most Innovative UK Deal Negotiator 2016 and The AI One to Watch in Corporate Finance, Acquisition International M&A Awards
- Shortlisted for Mentor of the Year, First Women Awards
- Finalist in Inspiring Leader of the Year category, Women in Business Awards
- Winner of the Business Service Award on behalf of the CBI, First Women Awards
- Winner of The Sunday Times NED of the Year, in association with Peel Hunt
- Winner of Business Advisor of the Year, IoD Awards